



European Investment Advisory Hub

Europe's gateway to investment support

Key information

Investment Plan for Europe

Mobilise EUR 315bn of additional financing

...through the European Fund for Strategic Investments (EFSI)

Support investment in the real economy

...through the European Investment Project Portal and the

Create an investment friendly environment

...through improvements of the European regulatory environment

A joint initiative of the European Investment Bank and the European Commission

European Investment Advisory Hub (EIAH)

Online contact form

Web portal

Support team



A single access point to a comprehensive offer of advisory and technical assistance services

- Project support throughout the project cycle
- Support to Financial Instruments
- Enhance access to finance



An instrument to assess and address unmet needs for advisory support

- New investment support also in areas relevant to the scope of EFSI (could be delivered by EIB advisory or operational teams)
- Identification of needs as they arise



A cooperation platform to leverage and exchange expertise (e.g. NPIs, managing authorities)

- Network of institutions incl. EIB Group, European Commission, National Promotional Institutions, etc.
- Integrated collaboration model

Private sector

Public authorities

Member States

Project promoters

DEMAND



The European Investment Advisory Hub is a **single access point** to wide ranging support for projects and investments engaging with clients at all levels of the project cycle, from very upstream project identification, through to planning and preparation to implementation.

Services available via the Hub include **project development support** throughout all stages of the project cycle (from pre-feasibility to financing), as well as **upstream or policy advice** on market studies, sector strategies, and project screening. **Financial advice** is also provided to enhance companies' ability to access adequate sources of financing. More **horizontal assistance** can be obtained via process and methodological guidance and trainings on a number of issues related to investment projects (e.g. tendering process, cost benefit analysis, etc.), **access to finance** and **use of EU funds**.



What type of support is available?

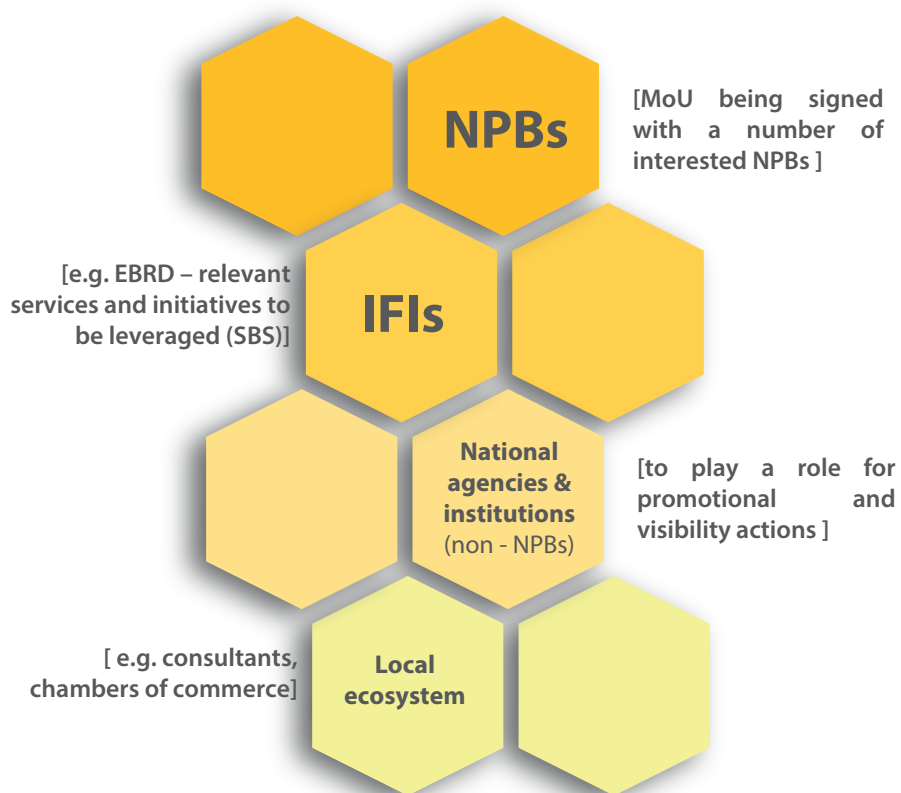
TYPE OF SUPPORT	DESCRIPTION	PROGRAMMES
Support for projects and investments	Advisory and technical support in identification, prioritisation, preparation, structuring and implementation of investment projects	JASPERS, ELENA, EPEC, Implementation support programmes
Enhance use of EU funds	Advisory and capacity building support in the implementation of ESIF financial instruments	fi-compass, bilateral services to Managing Authorities
Access to finance	Enhancement of the overall conditions for financing for public and private beneficiaries	Innovation Finance Advisory
Access to the expertise of the Hub's local partners	Advisory and technical support from the Hub's local network	
Access to new advisory services	Continuous development of the Hub's advisory offer to address unmet needs	



Building the EIAH Partner Network

The Hub is in the process of establishing its local network with the objective of fostering its presence on the ground and proximity to current and potential beneficiaries.

Local partner institutions in the network can serve as local points of entry to the Hub for potential beneficiaries and stakeholders, and as local agents for the delivery of advisory services on behalf of the Hub in areas where they have expertise.



Renewable Energy projects

Following the request from a national government for help with the structuring and financing of several small-scale renewable energy projects, the EIAH is providing support in developing the underpinning strategy and clarifying major issues (e.g. a proper demand analysis and cost-benefit analysis).



TEN-T railway project

The Hub is coordinating and facilitating the contributions from various EIB services as well as DGREGIO and DGMOVE on this project, which is particularly strategic for an EU member state, but challenging in terms of economic viability and technical alternatives.



Broadband projects

The Hub is looking at various high-speed broadband projects in underserved areas, and is working help assess/establish an investment and financing model that ensures sustainable implementation, as well as technical support.



Tunnel renovation in an EU capital

With the coordination of EIAH, various EIB services (including EPEC) are looking at potential PPP project to renovate key infrastructure in a major European city. The government requested support in scoping the PPP and exploring the EIB financing opportunities.



The Advisory Hub in a nutshell

Is the Hub only linked to EFSI projects?

Advisory support provided under the Hub is not limited to projects to be financed by EFSI (and/or the EIB). The Hub's advisory support can be provided irrespective of the financing source.

Does the Hub provide financing?

The EIAH does not provide financing of any sort. Requests for financing addressed to the Hub are redirected accordingly.

What type of support is provided under the Hub?

The Hub services include: advisory and technical support to project and investments, horizontal assistance to enhance the use of EU funds and financial advice to enhance the conditions for financing for public and private beneficiaries.

Who will deliver the advisory support provided via the Hub?

The Hub builds on expertise from the EIB, the European Commission and its partner institutions and/or its appointed external consultants.

Is the support provided via the Hub free of charge?

In most cases, yes. A contribution may be requested from certain private sector bodies in order to align interests and ensure ownership of results.

Is there an EIAH access point in my country?

Currently the Hub operates mainly via the EIB network of offices. A network of local partner Institutions is being established.

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Contact the Hub for more info at eiah@eib.org
Or visit the Hub website at www.eib.org/eiah

